

SOL-LAW LAWYERS CASE STUDY

// PracticeEvolve have a more 'can do' attitude than our previous provider. They are willing to work with us to find ways around our specific issues rather than insist that the we adapt to the system's requirements."

PREMIERE LAW FIRM IN THE SOLOMON ISLANDS

Sol-Law Lawyers offers its clients over 120 years of legal experience across a wide range of legal fields, from commercial litigation to foreign and local investment. With 10 professionals on its staff, Sol-Law is one of the largest law firms in the region.

Sol-Law combines the local insight, expertise and experience of indigenous Solomon Islands lawyers with the overseas experience of expat lawyers from Australia. This enables the firm to provide prompt and professional service over a wide range of commercial legal skills including local and international corporate issues, taxation, resource law, banking and finance, litigation and international investor needs.

KEY TECHNOLOGIES

Sol-Law Lawyers work more efficiently with:



MULTIPLE CURRENCY ACCOUNTING PROCEDURES



CENTRALISED MATTER MANAGEMENT



INTUITIVE WORKFLOW FUNCTIONALITY

After their previous provider indicated that they were no longer willing to provide ongoing support, Sol-Law commenced their search for a new legal practice management system.

Before making the move to a new system, Sol-Law made sure that it would work on an on-premise server, meaning that the poor internet speed in their jurisdiction would not impact the firms' productivity. The system also had to be cost-effective and offer guaranteed ongoing support with a more 'can-do' attitude than previously experienced.

After months of research, the Partners decided that PracticeEvolve was the perfect partner to support the firm in their vision of keeping Sol-Law as the premier law firm in the Solomon Islands.

"We aim to keep Sol-Law as the premier law firm in the Solomon Islands. We understand the commercial community in this region, we appreciate it's needs and PracticeEvolve is the perfect partner to support us in servicing those needs," said Rodney Kingmele, Barrister and Solicitor and Senior Partner at Sol-Law.

"With the new system in place, we can be sure that the matters are properly managed, and all of our accounting transactions are accurately maintained. This, in turn, fosters greater client confidence in our firm, in our people and importantly in the high-quality work we do."

TECHNOLOGY WITH A HUMAN TOUCH

There are many basic features common to most legal practice management systems — the key is to find the tool that works best for your firm's specific needs.

Not wanting to end up in a similar predicament as with their last provider, Sol-Law made sure to thoroughly research the PracticeEvolve offering.

Satisfied with the practical, efficiency-boosting functionality, the team was looking forward to working with a provider that had an innovative approach to developing their software and a positive attitude towards their clients.

According to Mr. Kingmele, *"PracticeEvolve have a more 'can-do' attitude than our previous provider. They are willing to work with us to find ways around our specific issues rather than insist that we adapt to the system's requirements."*

Following their implementation process, the personalised and detailed training provided by PracticeEvolve ensured that the staff at Sol-Law had the skill and confidence to fully utilise the capabilities of their system.

The firm was particularly impressed with the intuitive, drag-and-drop workflow functionality which would both streamline routine, time-consuming tasks and act as a knowledge sharing tool for the business.

With the new system in place, Mr. Kingmele is looking forward to seeing it at work.

"We're excited to have a more streamlined client intake process. Having all information relating to clients and matters stored in one place, means that we can now perform time-intensive administrative tasks, such as conflict checks, in less time. With all important information centralised, the interaction between responsible persons and acting persons in handling matters will be significantly improved. It is a much smarter, more efficient, error-free way of working."

MAKING FUTURE STRIDES TOGETHER

Implementing new technology is always disruptive. It must be effectively integrated into current business processes to utilise its full potential.

During the implementation process, existing systems and procedures must be adjusted to incorporate the new technology in a way that limits disruption while still taking advantage of all the new technology has to offer.

With two dedicated Project Managers on-site to assist with the transition, Sol-Law enjoyed a smooth implementation process and in-depth training.

"The project managers, trainers, and other support staff have been very responsive. Regular meetings during the transition helped to move the project along in a steadfast manner regardless of how busy our firm was."

"The implementation itself has been much more involved and detailed than what we experienced with previous systems. Our general feeling was that we were dealing, not with a 'system' or a firm providing a system, but with people who were committed to making this partnership a success," said Mr. Kingmele.

"We look forward to a fruitful relationship with PracticeEvolve for many more years to come."

GETTING THE BEST FROM A NEW SYSTEM



Tech prowess is no longer enough. When adopting new technology, law firms will see greater return on their investment when working with a provider that is willing to invest time in understanding the specific needs of their clients.



Ongoing support is essential to guarantee that the law firm is responsive to growing client demands. Open communication channels will ensure that issues are addressed as they arise, with minimum impact to the firm's productivity.